Program Administration

**SCE**: Electric Utility – Primary Program Administrator

**SoCal Gas (SCG)**: Gas Utility – Program Co-Sponsor
Challenges with Previous RCx Program

- Process took too long
- SCE owned the projects
- Expensive due to project management – half of entire budget in 2006-09
- Uptake has slowed dramatically – only 7 applications in 2011
- Stringent requirements turning off potential participants and account executives
- Not able to capture activities happening outside of the ten participating service providers
Program Redesign Goals

• Increase participation of RCx Providers
• Increase uptake of buildings
• Reduce cost from $0.40/gross kWh to $0.30/gross kWh due to lower project management and marketing costs
Primary Changes for 2013-14

• **Provider contracts directly with Customer** and interacts with SCE as Customer’s Authorized Agent.

• **SCE does not pay a fee to the Provider**. Provider and Customer develop their own contract, including budget and scope of work. SCE is not involved in contract between Provider and Customer.

• **Providers are the primary outreach channel to bring Customers in to the Program.** The Program will not be assigning projects to Providers.
Primary Changes for 2013-14, cont.

- SCE pays 2-part incentive to Customer:
  - **Implementation Incentive** - typically $0.08/kWh, $100/kW, and $1/therm, capped at 50% of total project implementation cost
  - **Kicker Incentive** - $0.055/kWh ONLY for projects where an SCE Application is received prior to beginning Investigation Phase

- Implementation incentive available for all measures, regardless of simple payback (no requirement to implement measures with under a one year payback)

- **Incentives are paid at the completion of the project**, after all deliverables have been approved.
Authorized Agent Requirements

• Before enrolling a Customer in the Program, Providers must execute an SCE Customer’s Authorized Agent Agreement (CAA) Form

• Customer’s Authorized Agents are providers of energy management solutions who complete energy efficient upgrades for SCE customers and submit program Applications on their behalf

• CAA overview available here: https://www.sce.com/contractor

• Get started: http://www.sce.com/nrc/contractor/authorized_agents.pdf
Typical Candidate Buildings

Buildings will be considered on a case by case basis; however the following serve as good rules of thumb in determining a good candidate:

Minimum
• Public Goods Charge: Building must be an SCE customer paying the California public goods charge
• Building must be at least 25,000 SF

Desired
• 100,000 SF or more of conditioned space
• Energy Use: >15 kWh/SF
• Controls: direct digital control (DDC) system in place
• Condition of equipment: not in need of replacement or significant retrofit
• Commitment: committed ownership, management, and building operators
Website Resources

• www.sce.com/rcx
• www.sce-rcx.com
  • Program Application
  • Program Guidelines
  • Screening Checklist
  • Findings Workbook template
  • Example calculations
  • Links to BOA Tool and C-BOA Tool
  • Solution Codes
RCx Provider Resources

- CAA Overview: [https://www.sce.com/contractor](https://www.sce.com/contractor)
- Download CAA Agreement
- Sign up for Contractor Connection E-Newsletter
Thank you!